

Spring Continuing Education Program
April 8, 2010
Prairie’s Edge Conference Center
Granite Falls

8:30 a.m.—12:15 a.m. **“Real Estate Issues I”** 3.75 CE Gregg Hartos and Wayne Gilbert

This course will examine the recent changes to the 2009 forms and also look at forms that are frequently used in real estate transactions. We will review Federal Fair Housing rules and regulations in addition to exploring Minnesota License rules and Agency Law and agency relationships in a real estate transaction.

*Meets Minnesota’s one hour Agency Law and one hour Fair Housing requirement.

Approval for 3.75 CE by the MN Dept of Commerce

1:15 a.m.—5:00 p.m. **“Agency, Ethics and the Law ”** 3.75 CE Lynn Leegard, Linda Modlinski & Chris Galler

Today’s real estate transactions present some very unusual circumstances and agents need to know how to handle issues to avoid problems as well as reduce their exposure to risk. This class will explore agent’s and broker’s duties and responsibilities, review the agency requirements and discuss what agents must be included to be compliant with the Code of Ethics. Examples will be cited to help agents identify problems and the steps needed to be taken to run their day to day real estate business within the confines of real estate laws and regulations.

*Meets NAR’s Code of Ethics requirement and Minnesota’s one hour Agency Law Requirement.

Approval for 3.75 CE by the MN Dept of Commerce

Name _____	<input type="checkbox"/> All Day Package (7.5 CE)
Company _____	WCAR Member \$55.00/all day
Home Address _____	Non-Member \$ 70.00/all day
City /Zip _____ Phone _____	<input type="checkbox"/> Individual Selections (Select below)
License # _____	WCAR Member \$ 30.00
<i>For credit card payment, please provide email address:</i>	Non-Member \$ 40.00
Email invoice to :	<input type="checkbox"/> Real Estate Issues 3.75 hr.
_____	<input type="checkbox"/> Lunch (\$5.00 with individual selections)
	<input type="checkbox"/> Agency, Ethics & The Law 3.75 hr.
	Amount Enclosed \$ _____

REGISTRATION DEADLINE - April 1, 2010
 (No Refunds After April 1, 2010)